

Dear 2023 Chamber Member,

On behalf of the Algoma Area Chamber of Commerce, we look forward to working with you in support of your business in 2024.

In the 2024 Membership Packet, you'll learn details around the many benefits provided with your chamber member ship. Gain exposure and get connected with the Algoma area community through our member social media posts, networking opportunities, membership newsletter, and more. As always, we are extremely excited to continue to help you take your business to the next level!

Please complete the 2024 Membership Contract and mail that along with your payment check by November 15<sup>th</sup>, 2023, to our office at: **Algoma Chamber of Commerce 1226 Lake Street, Algoma WI 54201** 

#### What's NEW for 2024 -

- To continue to offer the services we provide and keep up with rising costs, the **Membership Dues** will increase in **2024** to **\$245** vs \$220 and **non-profit** to **\$140** vs \$125.
- Full Page Ad sizes are increasing by 15%! With the redesign of the 2024 Friendly Algoma full page ads will be m aximized by going to full bleed to the edge of the page! 2024 prices have been adjusted for full page ad, however lock in the 2023 ad rate by submitting payment by November 1<sup>st</sup>!
- More flexibility in ad sizes! We are adding various options to existing sizes, a 1/6<sup>th</sup> page and 1/3<sup>rd</sup> page ad sizes and discontinuing 1/8<sup>th</sup> page. This offers 14 sizing options in 2024 vs 5!
- New advertising option available on TV monitor in Visitor Center entryway! Take advantage of the extended hours dawn to dusk, 365 days a year and the captive audience in that area. We have tallied the visitors who utilize only the entryway, and it is 110% additional visitors in the entryway everyday just from 10 AM- 4 PM! This ad space will be available for \$75 annually with an 8 second view on continuous loop. Hurry and secur e your space now as it is limited to 10 members!

Please feel free to reach out to me at any time if you have questions, or if we can be of further assistance.

Kind regards,

Rosemary Paladini Executive Director

Algoma Area Chamber of Commerce

Algoma Area Chamber of Commerce Mission Statement

To promote business prosperity, tourism, and community involvement by providing information, services, and advocacy for the Algoma Area Community and our members.



# To promote business prosperity, tourism, and community involvement by providing information, services and advocacy for the Algoma Community and our members.

The Algoma Area Chamber of Commerce is a not-for-profit organization owned and operated by its members. As the number one advocate for Algoma area businesses, the Chamber works every day to help create the best economy and quality of life for all citizens of the Algoma area. By joining the Algoma Area Chamber of Commerce, your membership dollars support this important work.

#### Where You Will Find Value in Your Chamber Membership

#### Algoma Area Visitor Guide – The Friendly Algoma

Your membership includes a business/organization listing in the category directory and your major events in the calendar section. Members also have the option to purchase ad space for increased exposure. In 2023, nearly fifteen thousand copies of the Friendly Algoma were distributed locally at businesses, Visitor Centers across the state, and nationally upon request. The guide is also available in digital format 24/7 on the Chamber's website visitalgomawi.com.

#### Visitor Center Representation and Referrals

Display your rack card/business card/brochure/menu on the beautiful wall display in the Visitor Center. Premium spots are also available in the entry for a nominal fee. Visitor Center volunteers and staff refer your potential customers/volunteers in person, by phone, mail, website, and email.

#### • Online Directory and Events Listings on VisitAlgomaWl.com

Your business/organization is listed in the online member directory in as many categories as needed. This includes your address, links to your website and social media channels, an image, and a brief description. Member events are listed on the Chamber's robust online calendar.

#### Social Media Promotion

If you are an active Facebook user, the Chamber shares your stories, news, sales, events, job openings, etc. with its large audience across several pages. Each Sunday evening, a list of your weekly events is posted on the main Chamber page and at the Visitor Center for increased exposure.

#### Exclusive Member Newsletter

Members receive exclusive updates emailed almost weekly directly from the Chamber including member news, tourism updates, business resources, funding sources, and more.

#### • Trade Show Representation

Enjoy exposure at fishing and travel shows along with the distribution of the Friendly Algoma.

#### • Chamber Checks Gift Certificate Program

The Chamber issued over \$10,000 in Chamber Checks over the past 12 months. These dollars stay in the community and benefit you, the Chamber member businesses. You simply accept the check and deposit it at your own bank.

#### Chamber Sponsored Events

Shanty Days, Soar on the Shore, Small Business Saturday, Concerts in the Park, Cruise Ship Days, and the Kewaunee County Holiday Stroll are just a few of the events that bring visitors and potential customers to the area. Members are given the opportunity to support these events.

#### Ribbon Cuttings

Celebrate a new business, remodel, or expansion with a Chamber ribbon-cutting ceremony, often attracting the media and new customers!

#### Networking Opportunities

Current networking events include the Beacon Awards banquet that honors local businesses and the Chamber's Annual Meeting. Additional networking and educational events are being considered.

#### Advocacy

When possible, representation of your interests is available at the city, county, and state government level. The Chamber will keep you informed of legislation impacting our community.

#### Inclusion in Kewaunee County's Largest Business Network

Be part of the region's largest business network and take advantage of opportunities to develop strategic relationships.



Signature

#### 1226 Lake St. Algoma, WI 54201 (920) 487-2041 algomachamber.org

## **2024 Algoma Area Chamber of Commerce Membership Contract**

Busi	ness Information								
Busi	ness Name								
Addı	ress								
City,	State, Zip								
	Phone Facebook Instagram								
Website				YouTube			rly Twitter)		
	tional Applicant Information and C	ommur	nication Prefer	ences			( )	,,	
	ary Contact	Offiffial	iloation i Toloi		ition				
Ema	<u> </u>			Pho					
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	ondary Contact								
Ema	ıll			Pho	one				
Pref	erred and/or Off Season Mailing A	ddress					Check	cif it is the sa	ame as above
Men	nbership Structure and Associated	Dues							
	ness Type/Category	Num	ber		Cost per unit		Subtotal		Total Dues
	Hotel/Motel		of rooms		x \$5.00	=		+ \$245	
	Condominium/Vacation Rental		of rental uni	ts	x \$10.00	=		+ \$245	
	Campground		of sites		x \$1.00	=		+ \$245	
	Manufacturer		of employee	:S*	x \$0.75	=		+ \$245	
	Professional (+25)		of employee		x \$5.00	=		+ \$245	
	Retail		of employee	:S*	x \$5.00	=		+ \$245	
	Restaurant		of employee		x \$5.00	=		+ \$245	
	Services		of employee		x \$5.00	=		+ \$245	
	Wholesale/Other		of employee		x \$5.00	=		+ \$245	
	Agribusiness/Farming		of employee		x \$0.75	=		+ \$245	
	Charter		of boats (ex		x \$25.00	=		+ \$245	
	Bank/Financial/Lending		of millions in		x \$5.00	=		+ \$245	
	Non-Profit Org/Church							+ \$140	
	Attached Bar/Restaurant							+ \$35	
	2 <sup>nd</sup> Business Name, Address, P	hone	•		•				
Sec	ond Business 25% Discount. Er		es for both bus	inesses above			Mir	nus \$	
Calc	ulate 25% of the lesser dues total	and en	ter amount to	be subtracted	here. >>				
	part-time employees = one full-tir					IEMR	ERSHIP TO	TAI	
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Alg	Semi Annual Payment – 50%						D:	ayment in f	Full
Δma	ount enclosed			mail an invoid			1 (	ayment iii i	uii
	ase mail the signed contract ar				,				mmerce
	6 Lake St. Algoma, WI 54201								
	eby certify that my investment is base								
	merce. I also agree to adhere to all lo								
	of the above may constitute grounds for						nined by the B	loard of Direc	tors after due
uelib	eration and hearing. I also understand	ו נוומנ נווו	is is a promisso	Ty HOLE TOT LITE AT	mount shown above				
Mv s	ignature also acknowledges that any i	mages.	graphics or oth	er media I provid	de to the Chamber h	nave p	roper use per	missions or lic	censes. Bv
send	ing the chamber member-created me	dia, uplo	pading to event	calendar or shar	ring via Facebook a	nd oth	er social medi	ia outlets, I an	
perm	ission to Chamber to use the media. I	It is my	responsibility to	inform the Char	mber of any use res	triction	s on that med	lia.	

Date



#### 1226 Lake St. Algoma, WI 54201 (920) 487-2041 algomachamber.org

## 2024 Algoma Area Chamber of Commerce Advertising Options Contract

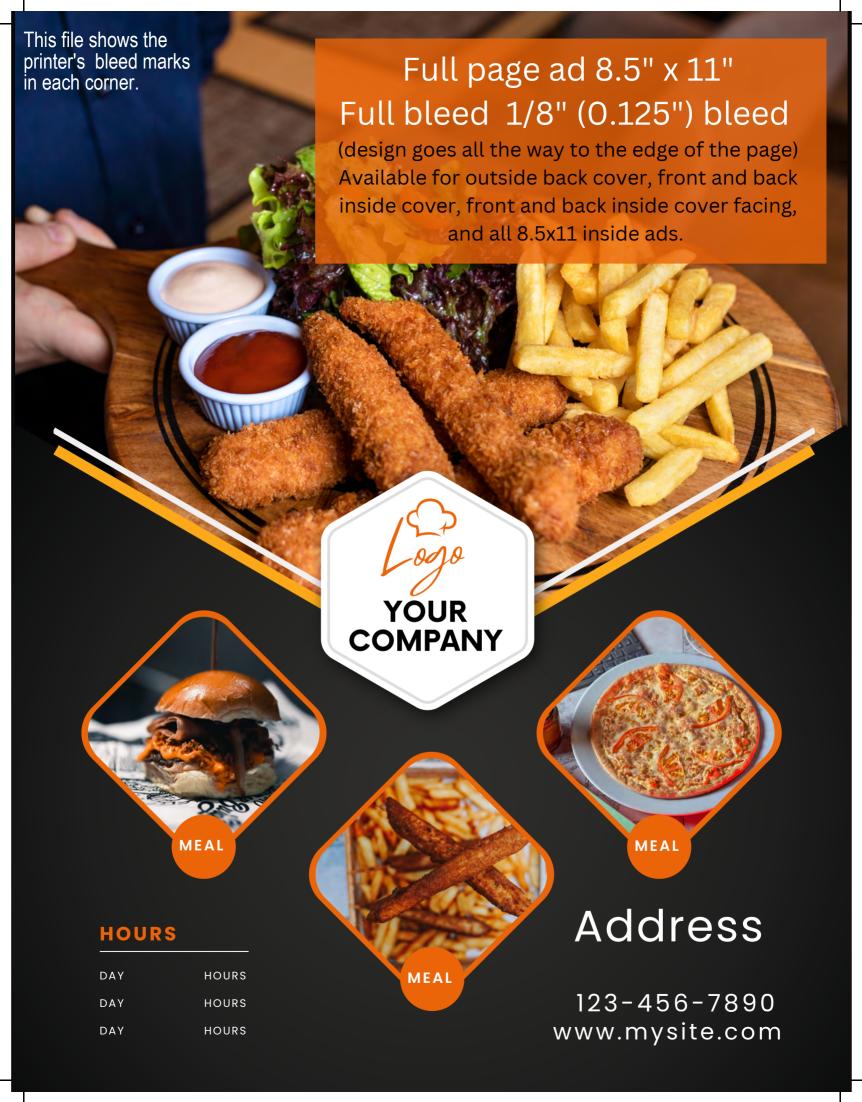
2024 Friendly Algoma Guidebook Advertising									
Business Name									
Exactly as you want it to appear in the guidebook  Free, Included Friendly Algoma Standards:  Category Line Listing (s)  Do	ot on map if applicable								
Guidebook Ad Options									
*Lock in 2023 rates by returning the 2024 Ad Contract with payment by 11/1/23. After 11/1/23, 2024 rates apply. (1st \$ = 2023//2nd \$ = 2024)									
Choose Ad Option(s)	Price	Total							
Outside Back Cover (8.5"wx11"t) First come, first served.  Taken	\$800/\$850*								
Inside Front Cover (8.5"wx11"t) First come, first served. Taken	\$700/\$750*								
Inside Front Cover Facing (8.5"wx11"t) First come, first served. Taken	\$700/\$750*								
Inside Back Cover Facing (8.5"wx11"t) First come, first served.	\$700/\$750*								
Inside Back Cover (8.5"wx11"t) First come, first served. Taken	\$700/\$750*								
Inside Full Page (8.5"wx11"t)	\$525/\$575*								
Half Page horizontal (7.75"w x 4.75"t) vertical (5"wx 7.25"t)	\$375								
Quarter Page horizontal (7.75"w x 2.25"t) vertical (2.5 "w x 7.25"t)	\$300								
<b>NEW</b> One Sixth Page horizontal (2.125"w x 5"t) vertical (2.5"w x 4.75"t)	\$215								
<b>NEW</b> One-Third Page horizontal. (3.125"w x 7.75"t) vertical (2.5"w x 10.25"t)	\$350								
Ad Artwork Options									
**Friendly Algoma ad sizes have changed with the book redesign. To view new ad size samples please see the 2024 Algoma Area Chamber of Commerce Friendly Algoma Ad Size Samples document.									
New, resized ad artwork will be submitted Please resize exact 2	Please resize exact 2023 ad for us								
Please resize 2023 ad w/changes. Min. \$25 charge Please create a new a	ad for us. Min. \$25 charge								
If the Chamber will resizes or create an ad for you, all requests and materials must be submitted by November 1, 2023. Ads of comparable size will be resized at no charge (ex. ¼ page to new ¼ page dimensions).									
All artwork must be submitted in acceptable digital format (high-resolution vector files) by November 15, 2023, or additional charges may apply.									
Guidebook Ad Total									

See page 2 for additional advertising options and ad payment information

> Revised 10.23.23

Website Advertising visitalgoma	wi.com							
Free, standard website listing in site and social media channels.	cludes 1 photo and a paragraph or two of text, basic co	ntact informat	tion, and links to you					
Website Advertising Add-Ons	See the Web and Other Ad samples sheet.							
Ad type		Price	Total					
Enhanced Website Listing - 1 Ex: hours, a menu, product ph	0 total photos or PDFs, 150 extra words. notos.	\$100						
Website Category Listing Ad - prominently when someone served. Indicate desired category	\$75							
Pet Friendly Lodging Page Ad	Pet Friendly Lodging Page Ad - Limit 2. 450x300 pixels. algoma.org/pet							
Dining Page Ad - Limit 2. 450	x300 pixels. algoma.org/dining	\$100						
	Dx300 pixels. algoma.org/lodging	\$200						
Seamless Page Integrated Ad - S Fishing, Attractions, Art & Culture	\$400							
	d artwork will be provided (72dpi, .jpg, .png, .gif)  Create an ad for us(additional charges may apply)							
1 \	Web Ad Tota							
A		Ad Total						
Visitor Center Advertising Add-C								
Free – display your rack car	d/business card/menu on the interior rack wall in th	ne Visitor Cer	nter					
Visitor Center Entryway Options	Entryway is open 365 days a year from sunup to	sundown and	d visible to a wider					
audience!	Emayway to opon ooo dayo a your nom ounap to	ouridown dire	a violoto to a vitaoi					
Visitor Center Entryway Rack	Card Display (limit 15). Add your rack card to the	\$50						
entryway. Maximum size: 5.5		النبيد المالية	ratata alama with					
	our digital monitor that broadcasts in the entryway.							
	of 10 ads, and show for a minimum of 8 seconds. In	nage size –	/ X D . FIIE					
formats: 72dpi, .jpg, .png, .gif	December 21, 2024	\$75						
Yodeck Digital Ad January 1 Ad artwork will be provided	Ψ7.5							
Create us an ad (additional ch								
	Yodeck A							
	Guidebook Ad Total fron							
		Ad Total						
	Additional Advertising Gra	nd Total						
	mmerce Ad Payment Options							
· ·	plus \$25, remaining 50% billed in April 2024	Р	ayment in Full					
Amount enclosed	Please email or mail an invoice to							
1, 2023 for early-bird rates. All Chamber	yable to <b>Algoma Area Chamber of Commerce 1226 Lake S</b> -created ad orders must be submitted by November 1, 2023. 24 Friendly Algoma Visitor Guide. Website advertisements a	Final deadline	is November 15, 2023					
I understand this contract is a binding co	ontract.							
Signed	Date							





### 2024 Algoma Area Chamber of Commerce Friendly Algoma Ad Size Samples

COMPANY NAME

tagline



8.5" x 11"

No bleed

(design does not go all the way to the edge of the page)

Available for all inside ads

Full page ad

Benefits of doing business with you

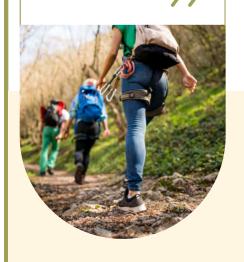




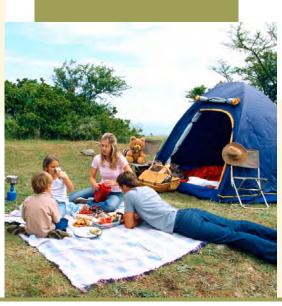
Address phone website



**SERVICES** 



Hours

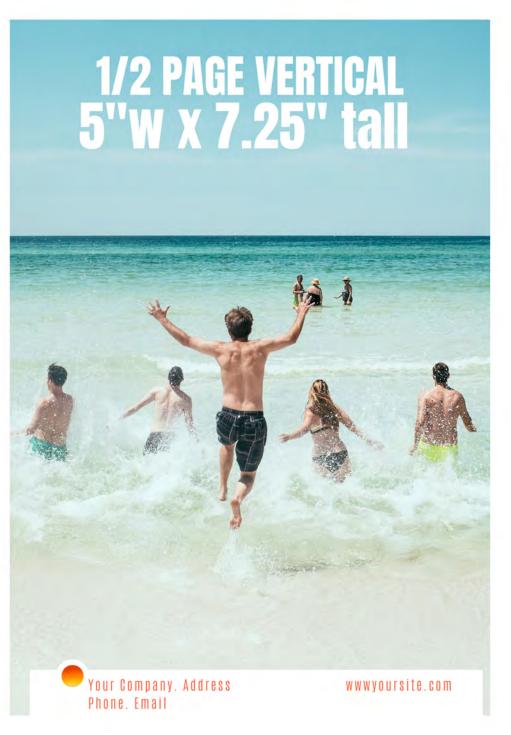




### 2024 Algoma Area Chamber of Commerce Advertising Option Samples







## 2024 Algoma Area Chamber of Commerce Advertising Option Samples







## 2024 Algoma Area Chamber of Commerce Friendly Algoma Ad Size Samples











1226 Lake St. Algoma, WI 54201 (920) 487-2041 algomachamber.org

### 2024 Algoma Area Chamber of Commerce

Website and Other Ad Samples

### Web and Other Advertising Samples

#### **Website Ad Samples**

**Enhanced Website Listing - \$100** Ten additional photos or PDFs and 150 extra words to describe your business. Post your open hours, a menu PDF, photos of your products or business.



**Dining Page Ad - \$100** Limit 2. 450x300 pixel ad. Everyone needs to eat so put yourself in front of our captivated audience! algoma.org/dining



**Website Category Listing Ad - \$75** Limit 1 per category, 44 categories available. 1140x100 pixel ad featured prominently when someone searches for a specific category.



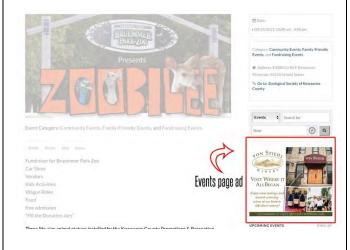
**Pet Friendly Lodging Page Ad - \$50** Limit 2. Your 450x300 pixel ad let's this specific audience know you cater to pets. algoma.org/pet



**Lodging Page Ad - \$200** Limit 2. 450x300 pixel ad. Let your lodging option be front and center for our Algoma visitors! algoma.org/lodging



**Events Pages Ad - \$500** Limit 1. Our most popular pages, 450x300 pixel ad appears on the sidebar of each individual event page.



**Seamless Page Integrated Ad - \$400** Seamlessly integrate your bus the Fishing, Attractions, Art & Culture, Crescent Beach, Recreation, or Shopping, pages. No one will even know it is an ad!



Yodeck Ad Sample Image size 7" x 5". File formats: 72dpi, .jpg, .png, .gif



Website page category listings are on a first-come, first-served basis. You can provide your own ad graphic or have the Chamber design something for you (additional fees may apply). Website and Yodeck advertising options can be added at any time.



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## Helpful Tips for Creating Your Advertisements

In the Chamber's continuing efforts to put Algoma's best foot forward, the 2024 edition of the Friendly Algoma guidebook is getting a redesign! Meetings with the printer have already happened and preparations are underway to put out a guidebook that is sure to attract even more visitors to our area.

Some of you have marketing departments who handle your ad copy but for those who don't, whether you are creating your own ads or the Chamber is creating them for you, here are a few helpful tips on how to up your ad game for the improved Friendly Algoma.

- Use high-quality, current pictures from your own business/organization. Show your audience your best side with clear, current photos that tell your story in one glance. Photos with people in them are encouraged (be sure to get a photo release). Avoid outdated and blurry photos.
- **Keep it simple!** One or two larger images are better than many small images. Focus on a couple of strong images to convey your message and remember to include your logo as part of the overall design and not as the main focus.

The same goes for text. Create a strong headline and sub-headline and remember to allow space for the essentials (address, phone, email, website – see below). Oftentimes, less is more. Too many images and too much text can make it hard to read.

- Use easy-to-read fonts with contrasting colors. While fancy fonts can be nice, using easy-to-read fonts that are the proper size and color is best to convey your message in print. Your text color should be in high contrast to the background color for ease of reading. A good rule of thumb is to use no more than three different fonts, especially in a small ad space.
- Use a color scheme that fits the personality of your business/organization. The go-to color scheme is often to match your logo or even your building. If you are having trouble with colors that work well together, you can use the free color palette tool at https://paletton.com/.
- **Use white space.** While the inclination may be to include as much information as possible in your ad, the use of white (blank) space can help guide the viewer to what is important rather than having clutter. White space can help viewers know where to look and find the exact message you are trying to convey.
- Have a call to action. This could be a short sentence or phrase to urge visitors or customers to go to your business.
  - Ex. "Stop in today!" or "Call now!" or "Enjoy our (service of business)"
- Make sure to include important information such as:
  - Phone number
  - Email address
  - Location (read address, city and state)
  - Website
  - Social Media

You may be surprised to know that many ads do not include all of this important information. Pretend that everyone in the audience doesn't know who or where you are to be sure you include everything anyone needs to know to do business with or contact you.

#### Resources

#### Canva https://www.canva.com/

If you are creating your own ad and do not have a program like Adobe Illustrator, try out Canva. It is free to use (there is a premium version too). You can customize a template including correct dimensions and with your own images and text and then download the high-resolution PDF needed for the Friendly Algoma.

#### The Fool-proof Checklist For Creating Great Magazine Ads

We found this article useful as a 10-point checklist to be sure your ad has all the necessary information and a little flair to boot.

https://www.newstylemedia.com.au/the-fool-proof-checklist-for-creating-great-magazine-ads/



